

BUYER PROFILE

PERSONAL INFORMATION

Name _____
 Address _____
 City _____ St _____ Zip _____
 Phone # (Hm) _____ (Wk) _____
 Email Address _____
 Work Location _____

BUYING PARAMETERS

Price Range _____
 Location _____
 Home Style: Traditional Contemporary
 One Story Multi-Story No Preference
 Other _____
 Bedrooms _____ Baths _____ Approx Sq. Ft. _____
 Acreage _____ View Waterfront

OTHER INFORMATION

Lender _____
 Loan Officer _____
 Phone #. _____ Fax _____
 Have you been pre-approved? YES NO
 (If yes, please attach a copy. If no, would you like me to refer you to a lender I recommend?)
 Financing: CONV FHA VA OTHER _____
 Time Frame: Now 1-3 mon. 3-6 mon.
 House to sell? YES NO,
 Is it listed? YES NO
 Are you committed to another agent?
 Yes No
 If not, would you allow me to represent you exclusively, as long as I performed to your satisfaction? Yes No

Fax, mail or email to,

RE/MAX Integrity
 371 N.E. Gilman Blvd. #160
 Issaquah, WA 98027

Paul Blumenstetter, CRS

Phone: 206-949-2580 Fax: 425-391-0626
 paulb@remax.net
 www.YourSellingEdge.com

MATCHING YOU WITH YOUR HOME

Finding the home that fits your wants, needs and desires should be the responsibility and priority of your agent. I have been matching people and homes successfully for over 15 years. To help me in finding the right home for you, rate the following on a scale of 1 to 5 with 5 being most important.

School District _____	1	2	3	4	5
Neighborhood _____	1	2	3	4	5
Close to Fwy, ParknRide, Bus	1	2	3	4	5
Commute Time/Distance _____	1	2	3	4	5
Closing Date _____	1	2	3	4	5
Condition (1=Fixer)	1	2	3	4	5
Fenced Yard _____	1	2	3	4	5
Yard Size _____	1	2	3	4	5
RV Parking Available _____	1	2	3	4	5
Garage # of Cars _____	1	2	3	4	5
Gourmet Kitchen _____	1	2	3	4	5
Vaulted or High Ceilings _____	1	2	3	4	5
Family or Rec Room _____	1	2	3	4	5
Fireplace _____	1	2	3	4	5
Den / Office _____	1	2	3	4	5
Age of Home (Newer = 5)	1	2	3	4	5
Other: _____	1	2	3	4	5
Other: _____	1	2	3	4	5
Other: _____	1	2	3	4	5

ADDITIONAL COMMENTS OR NOTES

Referred By: _____

Date of Referral: _____

OUR WORKING RELATIONSHIP AGREEMENT

MY PERSONAL COMMITMENT TO YOU

1. I will only tell you the truth, not what you want to hear. For example; If the house is overpriced or not right for you, I will tell you that.
2. I will provide the most caring and professional service possible to you. I want to provide a level of service so great that you will eagerly refer me to your friends, neighbors and co-workers.
3. I will only enter into client relationships where I know we are mutually respectful of each other. I need to understand and respect your wants, needs and desires. You need to respect my skill and expertise to represent you competently.
4. I will never enter into an agreement with a buyer in which I can not represent that buyer exclusively. In other words, if I show you one of my listings, keep your own counsel and I will refer you to another agent for exclusive representation. I do not and will not practice dual agency.
5. I will never work with more than two buyers at any one time, thereby giving you the benefit of my time and focus.
6. I will work diligently on your behalf as your exclusive agent. I will not work with Buyers that work with more than one agent. It would not be fair to me, the other agent, and most importantly to you. Agents work hardest when they know you have an exclusive agency relationship.
7. Through my exclusive Buyer Profile, I will determine your wants and needs and promise to show you only those homes that fit your parameters and requirements.
8. I will preview all current listings before showing them to you when at all possible, thereby determining if they meet your search parameters, so as not to waste your time.
9. I will always make recommendations when asked that will result in you gaining the greatest benefit and or value.
10. I will never lose sight that my honesty, loyalty, understanding, accountability and creativity are what make me so very different from the real estate masses.
11. I will always strive for excellence through continuing education so that I may better serve my clients.
12. I will structure your offer to protect and benefit your best interest and negotiate aggressively on your behalf.
13. I will always treat all parties honestly and fairly and I will always disclose to my clients all facts that might affect or influence their decisions.

Buyer's Agent

YOUR PERSONAL COMMITMENT TO ME

1. I will commit my loyalty to you. I understand that you will be spending many hours searching for our new home, and I will commit to you that when I purchase it will be through you as my exclusive agent.
2. I will respect and value your time, skill and expertise as my advocate, representing my best interests at all times.

Buyer

Buyer